

Kuros Biosciences

The future of spinal fusions

January 2024

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Our Mission

To discover, develop and deliver innovative biologic fusion technologies.



Kuros Biosciences



Kuros Biosciences

The future of spinal fusions

Ticker: KURN
SIX Swiss Stock Exchange



Addressing the fast-growing, multi-billion dollar global spinal fusion market



Commercializing innovative, scientifically differentiated MagnetOs biologic fusion technology platform



Pursuing platform expansion opportunities for MagnetOs with product development, clinical, and regulatory efforts



Achieving rapid, profitable growth with MagnetOs platform



Pursuing strategy to accelerate global MagnetOs adoption and utilization



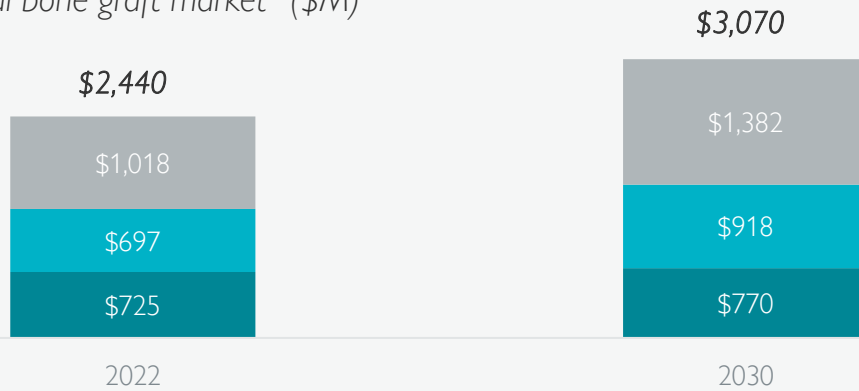
Delivering strong financial performance with line of sight to profitability



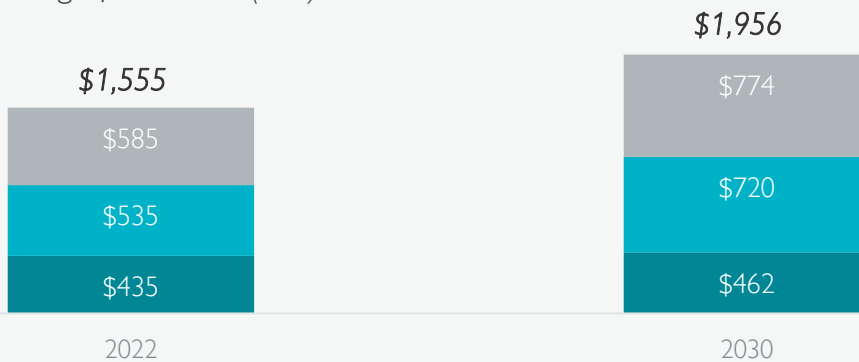
Executing flawlessly with a highly experienced management team and strategic advisory board

Large, growing addressable spinal fusion market

Value of global bone graft market¹ (\$M)

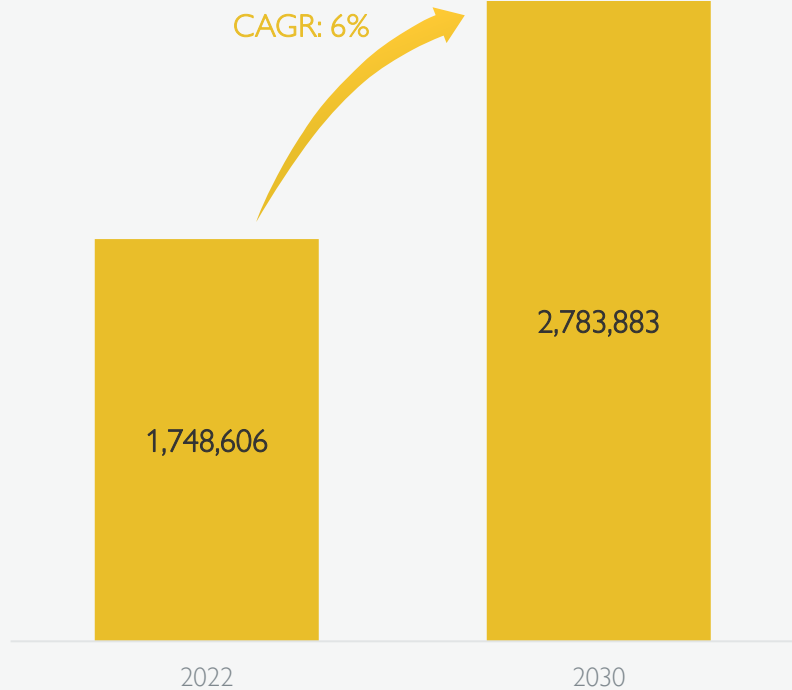


Value of US bone graft market² (\$M)



- Other bone grafts
- Growth factors
- Cell-based allografts

US spinal procedures³

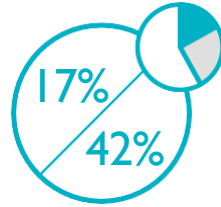


Global bone graft market is set to grow strongly into 2030, driven primarily by the US market

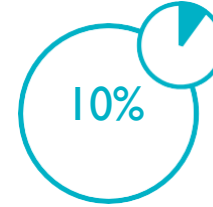
Spinal fusion surgery: challenges and opportunities



Spinal fusion surgeries conducted worldwide are growing



Failure rate for current surgical treatment is 17% - which jumps to 42% for patients with poor health¹⁻³



Re-operation rate for spine fusions is 10%: 1 in 10 patients need a second operation to resolve their spine-related pain⁴



This is bad news for patients, payors, and medical organizations – where revision surgery barely meets the threshold of cost- effectiveness⁵



Surgeons, medical organizations and payors are becoming more discerning about the products approved for these procedures



Already, we are seeing a reimbursement storm as payors refuse claims for unproven and off- label products

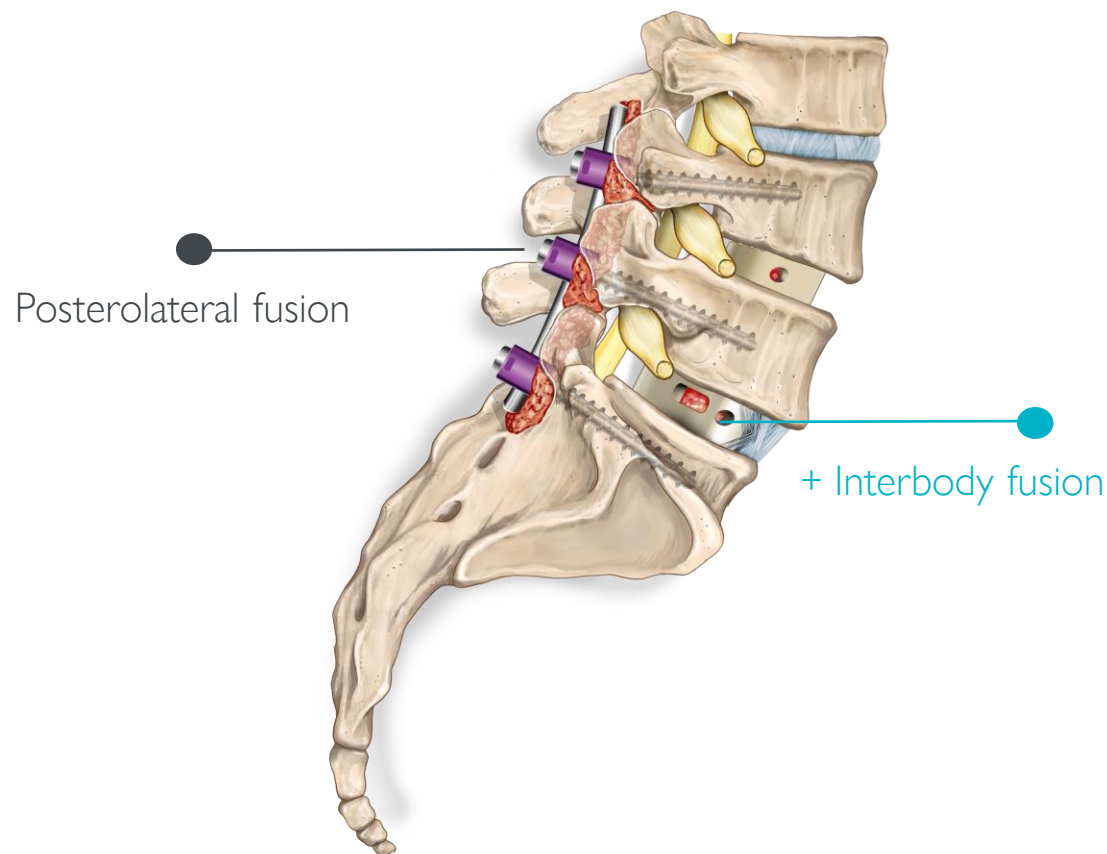


Bone grafts are essential to improving fusion rates: in fact, 60% is the amount the fusion rate can be improved by choosing the most effective bone graft^{2,6,7}



Bone grafts supported by high-quality Level I clinical studies will ultimately become the solution of choice of surgeons, providers, and payors

The MagnetOs technology has significant expansion opportunities



Newly Expanded Market Opportunity

~\$2.4 Billion

Recent Developments: Focus on MagnetOs, Discontinue Fibrin-PTH

- MAXA trial results show MagnetOs outperformed autograft, even in a difficult-to-treat patient population (smokers)
- Based on strength of MAXA results, Kuros opted to focus on MagnetOs and not proceed to Phase 3 with Fibrin-PTH
- Supports reallocation of resources to accelerate key growth initiatives

Recent FDA Clearances - Interbody Devices

- Received FDA clearance for interbody use for both MagnetOs Flex Matrix¹ and MagnetOs Easypack Putty²
- ~50% of an est. 1.7 million annual US spinal fusion procedures use interbody cages^{3,4}

Expanding Applications for MagnetOs Technology

- Accelerating investment in development efforts to expand portfolio
- Committed to growing level 1 clinical data across products and indications

Addressable market recently expanded to ~\$2.4 Billion, similar to market opportunity with MagnetOs + Fibrin-PTH

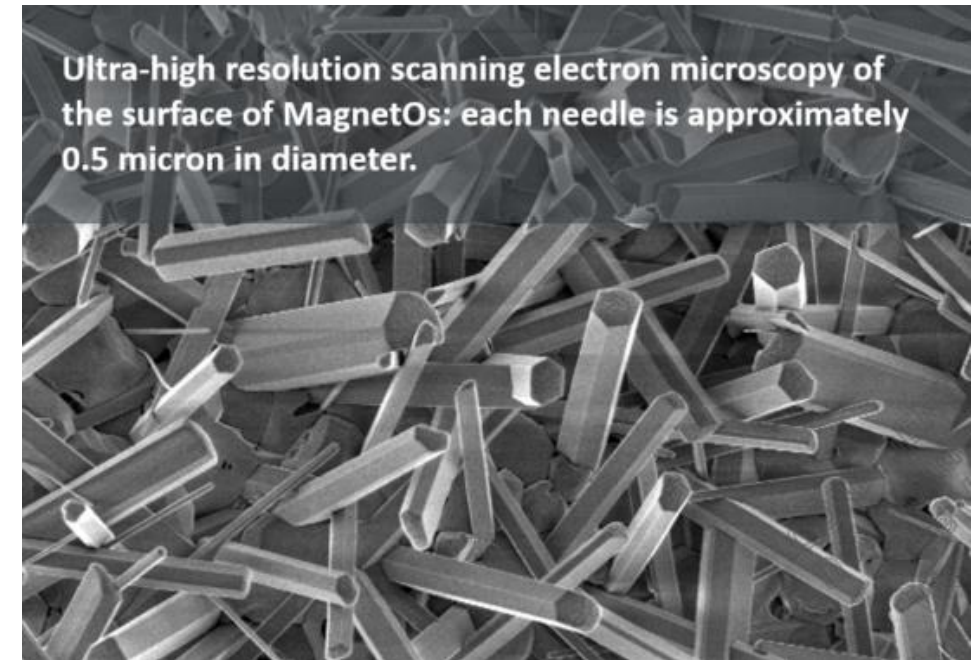
MagnetOs: A bone graft like no other

MagnetOs is a bone graft like no other: thanks to its NeedleGrip™ surface technology, it grows bone even in soft tissues.* This surface technology provides traction for our body's vitally important 'pro-healing' immune cells (M2 macrophages).†‡1,2 This in turn, unlocks previously untapped potential to stimulate stem cells – and form new bone throughout the graft.†§3-6

For surgeons and their patients it means one thing: a more predictable fusion.

MagnetOs has been used in over 15,000 surgeries worldwide

Supported by high-quality Level I clinical studies, MagnetOs is becoming the solution of choice for surgeons, providers, and payors



MagnetOs Granules



MagnetOs Putty



MagnetOs Easy Pack Putty



MagnetOs Flex Matrix



References: 1. Duan, et al. eCM. 2019;37:60-73. 2. Van Dijk, et al. eCM. 2021;41:756-73. 3. Van Dijk, et al. JOR Spine. 2018;e1039. 4. Van Dijk, et al. J Biomed Mater Res. Part B: Appl Biomater. 2019;107(6):2080-2090. 5. Van Dijk, et al. Clin Spine Surg. 2020;33(6):E276-E287. 6. Data on file. 7. Van Dijk, et al. J Immunol Regen Med. 2023;19:100070. 8. Instructions for Use (IFU) MagnetOs Putty (US). 9. Instructions for Use (IFU) MagnetOs Granules (US). 10. Instructions for Use (IFU) MagnetOs EasyPack Putty (US). * In large animal models.† Results from in vitro or in vivo laboratory testing may not be predictive of clinical experience in humans. For important safety and intended use information please visit kurosbio.com. ‡ MagnetOs is not cleared by the FDA as an osteoinductive bone graft. § For a 510(k)-cleared synthetic bone graft.

MagnetOs: Platform overview

MagnetOs Granules, the portfolio foundation, proven to outperform autograft¹

Technology		Product Attributes				Regulatory Clearances (US)*		
Formulation	NeedleGrip Surface (Mechanism of Action)	Ready-to-Use (Room Temperature Stable)	Free of Human Tissue	Easy to Mold Designed to Stay Put	Strip, Designed for use With BMA	Posterior Lumbar Fusion	Interbody	Pelvis & Extremities
MagnetOs Granules 	X	X	X			X		X
MagnetOs Putty 	X	X	X	X		X		X
MagnetOs Easy Pack Putty 	X	X	X	X		X	X	
MagnetOs Flex Matrix 	X	X	X	X	X	X	X	

References: 1. Data on file.

*MagnetOs Granules & Putty are cleared for use in Europe (CE-mark) and Australia for Spine (PLF and IB) and Extremities/Pelvis indications, Clearances pending in New Zealand, Middle-East and Brazil. In EU, MagnetOs has a **Bioactivity** and **Osteoinduction** claim

MagnetOs: Overview of clinical studies

Prospective clinical studies building compelling repository of Level 1 clinical data

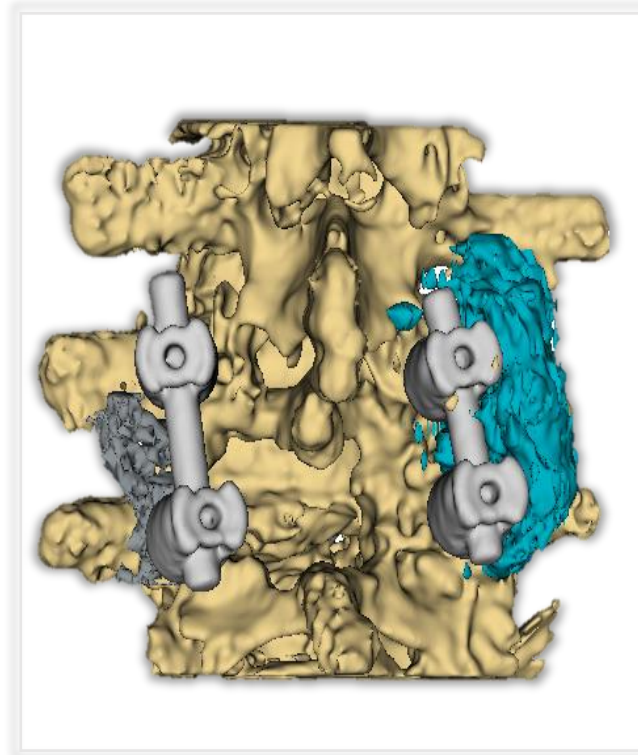
Study	Study design	Initiated	Fully enrolled	Primary / Secondary Endpoint
MAXA	Investigator-led, posterolateral fusion 91 patients, MagnetOs Granules vs autograft. CT at 1 year (intra-patient controlled)			Announced Q4 '23
STRUCTURE (Stage 1)	Posterolateral fusion, 30 patients, MagnetOs Putty mixed with autograft. CT at 1 year (not controlled)			Announced Q4 '23
STRUCTURE (Stage 2)	Posterolateral lumbar fusion, 20 patients, MagnetOs Putty mixed with autograft. CT at 1 year (not controlled)			Q3 '24
PROOF	Posterolateral fusion, 30 patients, MagnetOs Putty vs DBM. CT at 1 year (intra-patient controlled)			Q2 '25
PRECISE	Posterolateral fusion, 30 patients, MagnetOs Flex Matrix vs cell-based allograft. CT at 1 year (intra-patient controlled)			Q2 '25

MAXA trial results: MagnetOs outperformed autograft

MAXA Trial Overview

- Compared MagnetOs Granules (standalone) to autograft (at least 50% bone harvested from the iliac crest) for posterolateral fusion
- 91-patient (130 segment), randomized, intra-patient controlled, observer-blinded, multi-center clinical trial
- 20% smokers (and 35% ex-smokers)
- Patients requiring up to four-level instrumented posterolateral fusion (T10 – S2) were included
- Lumbar/thoracolumbar fusion was assessed by CT-scan 12 months after surgery
- Patients were randomized to have MagnetOs implanted on one side of the spine and the gold standard autograft on the other side

MagnetOs showed:



3D reconstructions at one-year follow-up. Blue: MagnetOs Granules: fusion mass Gray: Autograft fusion mass; Light Gray: Instrumentation.

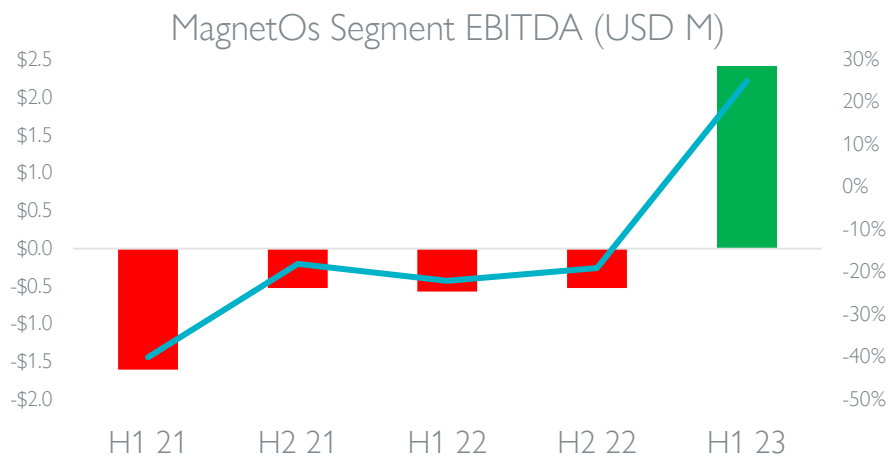
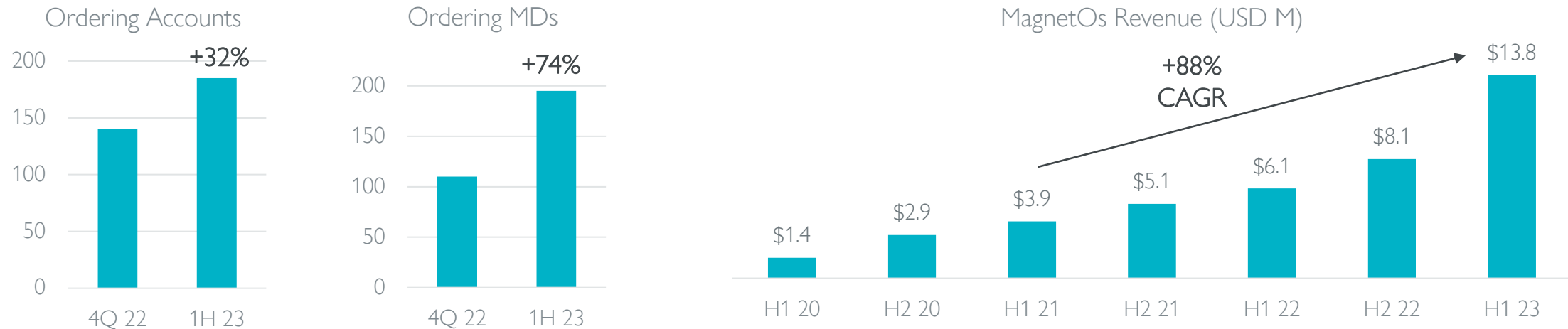
73%
higher fusion rate¹

relative to autograft in the challenging posterolateral space
(78% vs. 45%)

250%
higher fusion rate¹

relative to autograft in difficult-to-treat patient population of smokers
(80% vs. 32%) & smoking did not negatively affect MagnetOs fusion rates

Rapid MagnetOs adoption has driven segment profitability



Key Profitability Drivers

- S&M moving to target of 65% (down from 70%) of revenue in the mid-term
- MagnetOs segment EBITDA increased to USD 2.4 million in 1H 2023
- MagnetOs segment anticipated to reach a positive operational cashflow in H2 2023 – further extending cash runway and cross-financing overall group

Kuros' strategy for growth

01

Lead with Science

Continue commitment to developing Level 1 clinical data through investigator-led studies

02

Increase Feet on the Street

Increase domestic footprint from 100 to 150 sales agents, increasing to ~350-400 sales reps in the US

03

Drive International Growth

2023 was a recalibration, improved partnerships with greater support and clarity will double revenue

04

Increase Focus on Contracts

Increased focus on IDN and National agreements will drive incremental revenue

05

Grow + Care

Balance the growth strategy as well as taking care of existing customers

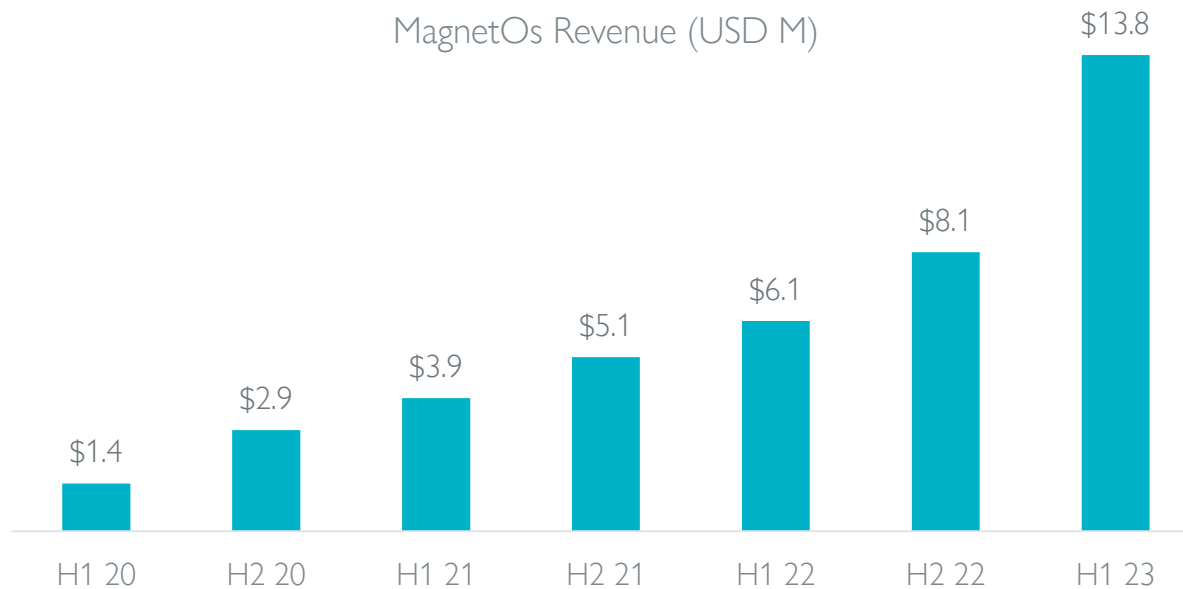
06

Leverage OEM Opportunities

Identify and execute OEM partnerships outside of the spine channel

Delivering continuing strong financial performance

Rapid Growth Driven by Commercial and Clinical Execution



Consistent and significant growth in revenue from product sales reported over the past 3.5 years

3Q 2023 Interim Results¹

YTD YoY Growth Medical Device Sales

+152%

(first nine months of 2023)

MagnetOs Segment EBITDA

+ USD 4.1 M

(first nine months of 2023)

Cash, CE & Funds Available

USD 23.2 M

(as of September 30, 2023)

Cash Runway

Into Q4 2024

Management overview

Executive management



Chris Fair
Chief Executive Officer



Joost de Bruijn
*Executive Director and President of
Innovation and Strategy*



Daniel Geiger
Chief Financial Officer



Sjoerd Musters
Chief Operating Officer

Extended leadership team



John Griffin
Chief Commercial Officer



Philippe Saudan
Chief Development Officer



Katherine Sage
*SVP Medical & Scientific
Affairs*



Marcel Borger
*VP Quality & Regulatory
Affairs*



Florence de Groot
VP Research & Development

Strategic advisory board

Advisors



Andrew A. Sama, MD
Co-Chief of HSS Spine, NY



Alpesh A. Patel, MD
*Director of Orthopedic
Spine Surgery,
Northwestern, Chicago*



Kornelis Poelstra, MD, PhD
*Rothman Orthopaedics.
President, The Natl. Robotic
Spine Institute of Las Vegas*



Thomas Cha, MD
*Assistant Chief of MGH
Spine, Boston*



R. Todd Allen, MD
*Orthopedic Surgeon, UCSD,
San Diego*



Faheem Sandhu, MD
*Director of Spine Surgery,
Medstar Georgetown,
Washington DC*



Scientific advisor
Prof. Bill Walsh PhD
*Division of Surgery, UNSW,
Sydney*



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The future of spinal fusions

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Commercializing innovative, scientifically differentiated MagnetOs biologic fusion technology platform



Pursuing platform expansion opportunities for MagnetOs with product development, clinical, and regulatory efforts



Achieving rapid, profitable growth with MagnetOs platform



Pursuing strategy to accelerate global MagnetOs adoption and utilization



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